

MARKET REPORTING TOOLS

POWERFUL. EASILY UNDERSTOOD. ALWAYS CURRENT.

THE 100+ *Get local.*

Neighborhood-level monthly housing market updates.

The 100+

Market Updates for 105 Twin Cities Communities
A free research tool from the Minneapolis Area Association of REALTORS®
Brought to you by the unique data-sharing traditions of the REALTOR® community



MINNEAPOLIS AREA Association
of REALTORS®

Burnsville

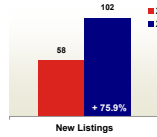
December

Entire Year

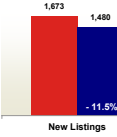
	2007	2008	Change	2007	2008	Change
New Listings	58	102	+75.9%	1,673	1,480	-11.5%
Closed Sales	30	52	+73.3%	705	616	-12.6%
Average Sales Price	\$213,714	\$187,406	-12.3%	\$234,936	\$210,829	-10.3%
Percent of Original List Price Received at Sale*	91.4%	91.1%	-0.3%	95.5%	92.3%	-3.3%
Average Days on Market Until Sale*	140	173	+23.8%	128	142	+10.4%
Single-Family Detached Inventory	174	183	+5.2%	--	--	--
Townhouse-Condo Inventory	215	199	-7.4%	--	--	--

*Does not account for list prices from any previous listing contracts **City market time figures are based on Cumulative Days on Market, which does account for previous listing contracts

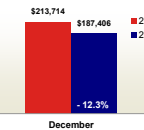
Activity—Most Recent Month



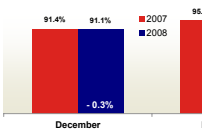
Activity—Year to Date



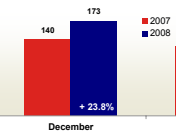
Average Sales Price



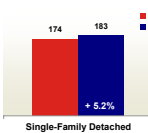
Percent of Original List Price Received



Average Days on Market Until Sale



Inventory of Homes for Sale



WEEKLY MARKET ACTIVITY REPORT *See trends faster.*

A quick-fire look at the Twin Cities market, updated each Monday.

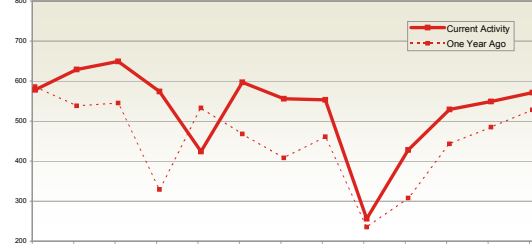
Pending Sales

As of February 2, 2009

Weekly Market Activity Report



Last Three Months Weekly Pending Sales



For the week ending:	Current Activity	One Year Ago	One Year Change
11/1/2008	578	596	-1.4%
11/8/2008	629	538	+16.9%
11/15/2008	649	545	+19.1%
11/22/2008	574	329	+74.5%
11/29/2008	424	533	-20.5%
12/6/2008	597	468	+27.6%
12/13/2008	556	408	+36.3%
12/20/2008	553	481	+20.0%
12/27/2008	256	235	+8.9%
1/3/2009	428	308	+39.0%
1/10/2009	529	443	+19.4%
1/17/2009	549	485	+13.2%
1/24/2009	571	528	+8.1%
3-Month Total:	6,893	5,967	+17.5%

Historical Pending Sales



FORECLOSURES & SHORT SALES REPORT *Tell the story.*

Understand how lender-mediated properties are affecting your local market.

FORECLOSURES AND SHORT SALES IN THE TWIN CITIES HOUSING MARKET Q4 2008 UPDATE



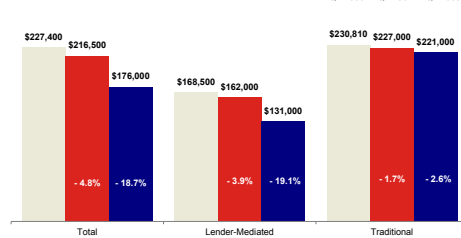
MINNEAPOLIS AREA Association of REALTORS®

Median Prices

	Lender-Mediated				Traditional				Total			
	Q4 2006	Q4 2007	Q4 2008	1-Yr Change	Q4 2006	Q4 2007	Q4 2008	1-Yr Change	Q4 2006	Q4 2007	Q4 2008	1-Yr Change
All Properties	\$168,500	\$162,000	\$131,000	-19.1%	\$230,810	\$227,000	\$221,000	-2.6%	\$227,400	\$216,500	\$176,000	-18.7%
Single-Family Detached	\$174,000	\$170,000	\$138,900	-18.3%	\$250,000	\$245,000	\$236,400	-3.5%	\$245,000	\$230,000	\$189,700	-17.5%
Townhomes*	\$156,000	\$145,000	\$122,950	-15.2%	\$190,000	\$186,830	\$175,000	-6.3%	\$188,900	\$178,500	\$150,000	-16.0%
Condominiums	\$122,450	\$111,500	\$92,650	-17.0%	\$171,500	\$189,900	\$181,000	-4.7%	\$169,700	\$185,000	\$152,750	-17.4%

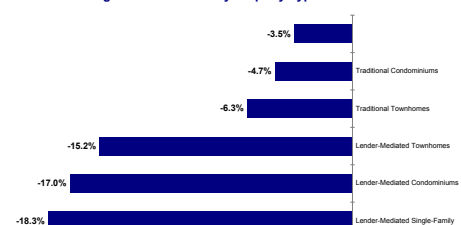
*Includes twinhomes

Q4 Median Sales Prices



Q4-2008 saw a massive decline in lender-mediated sales price compared to one year ago, while traditional properties declined at a much softer rate. This continues a recent trend, and illustrates that consumers are willing to pay more for traditional homes.

One-Year Change in Median Price by Property Type



Marketwide, values are in decline as the market remains firmly in the buyer's favor. Lender-mediated property types are seeing faster declines as financial institutions price them to move, and condition issues decrease their value.

HOUSING SUPPLY OUTLOOK *Dig deeper.*

Find the stories found in the details.

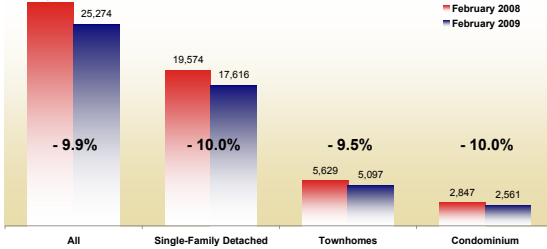
Housing Supply Outlook Property Type Supply Analysis February 2009



MINNEAPOLIS AREA Association of REALTORS®

Inventory of Homes for Sale

	2-2008	2-2009	Change
All	28,050	25,274	-9.9%
Previously Owned	23,812	22,048	-7.4%
New Construction	4,238	3,226	-23.9%
Single-Family Detached	19,574	17,616	-10.0%
Previously Owned	17,533	16,033	-8.6%
New Construction	2,041	1,583	-22.4%
Townhomes*	5,629	5,097	-9.5%
Previously Owned	4,324	4,146	-4.1%
New Construction	1,305	951	-27.1%
Condominiums	2,847	2,561	-10.0%
Previously Owned	1,955	1,869	-4.4%
New Construction	892	692	-22.4%



Months Supply of Inventory

	2-2008	2-2009	Change
All	8.9	7.7	-13.8%
Previously Owned	8.7	7.3	-15.3%
New Construction	10.5	11.0	+5.3%
Single-Family Detached	8.7	7.0	-19.5%
Previously Owned	8.5	6.8	-20.0%
New Construction	11.3	10.6	-6.3%
Townhomes*	9.0	9.0	-0.3%
Previously Owned	8.7	8.7	-0.2%
New Construction	10.1	10.5	+3.6%
Condominiums	10.1	11.8	+16.6%
Previously Owned	10.5	11.3	+8.0%
New Construction	9.3	13.1	+40.6%

